

NetFinder for Salesforce

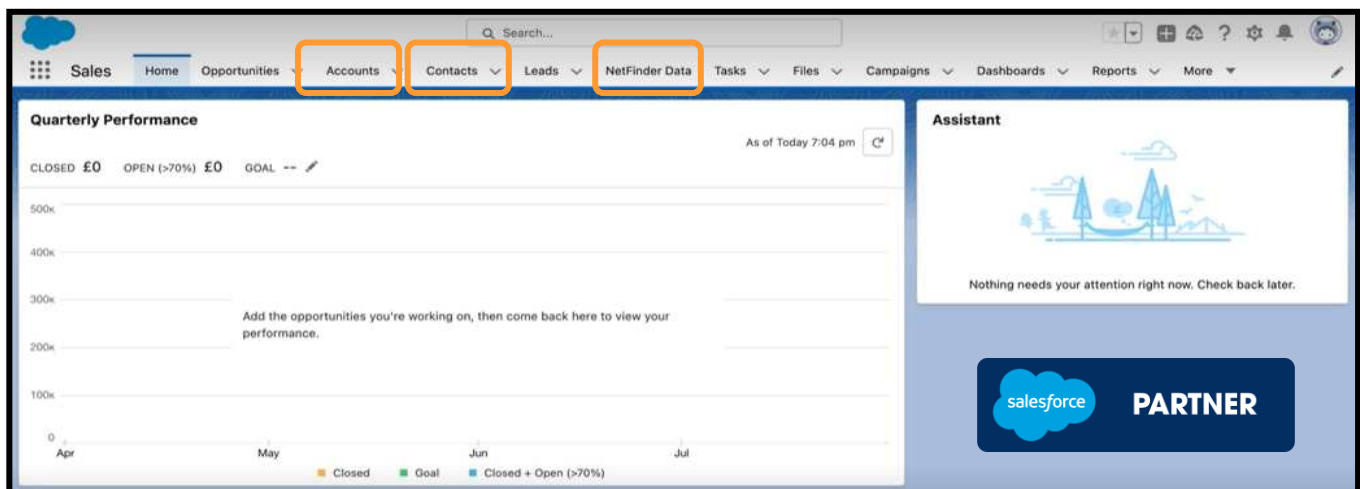
About NetFinder

NetFinder is a global lead database with **50+ million of fully compliant contacts**. NetFinder helps you to identify the best buyer targets for your outreach—including but not limited to hardware, software and telecommunications technology products and services. You'll have at your fingertips in-depth company and technology deployment data. With NetFinder, you will improve the effectiveness of your segmentation, targeting and marketing campaigns, generate new sales opportunities and increase your revenues.

NetFinder integration with Salesforce

The integration offers enhanced buyer **prospecting** and **enrichment** for Companies and Contacts worldwide. NetFinder provides the highest-quality leads and marketing intelligence that teams can use to improve their campaigns immediately.

The NetFinder for Salesforce integration is accessible directly from Account, Contact or Lead objects and from its own NetFinder Data tab in Salesforce. NetFinder's data fields are visible in the details tab and you can add new records to Salesforce straight from here:



Enrichment

Add NetFinder's data to your existing Accounts, Contacts and Leads and our app will keep them up to date with the most current information. We can add in- depth firmographics, technographics and more to extend your accessible data and allow you to do more with Salesforce's native tools.

Use the get match button to enrich our contact information and get to the Contact search UI.

Contact Search Results

Selected Parameters

Selection Group

Added fields will appear here

Refine Search

Close

Available Credits: 59,105

Records Selected: 1

Unmatched Results: 1 to 11 of 11

Add ALL Records

Add Selected Records

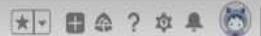
Hide Parameters

Click on the targeted contact to enrich your CRM data.

<input checked="" type="checkbox"/>	Head of HR	United Kingdom	Human Resources Manager	Sony Europe	Basingstoke
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Search...



Sales Home Opportunities Accounts Contacts Leads NetFinder Data Tasks Files Campaigns Dashboards Reports More

Contact Andrew Beaumont

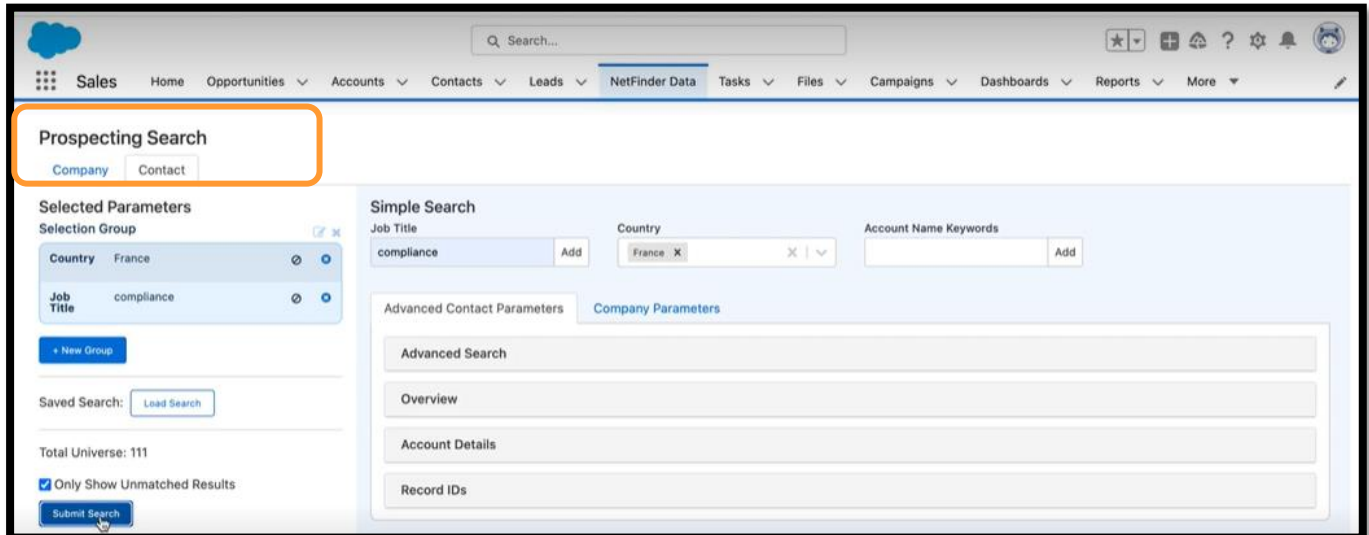
Edit Delete View Contact Hierarchy

Title	Account Name	Phone (2)	Email	Contact Owner
Head of HR	Sony	+44 1256 828000	andrew.beaumont@sony.co.uk	Net Finder

Automatically load your new contacts information in your CRM.

Prospecting

Extend your reach with net new Companies, Contacts and Leads. Find targets in your Ideal Customer Profile -- companies by size, revenue, location, industry, installed technologies and contacts by company, location, job title.



50+ million GDPR compliant contacts globally to power your sales and marketing!

